

# Building Longitudinal *Google Trends* to Measure Dynamic Local-Level Issue Attention

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## Abstract

Google search indices can be useful for measuring dynamic local-level attention to public issues for which survey data are rarely available. However, there is a practical difficulty with generating longitudinal Google Trends. Google Trends provides normalized counts from zero to 100 instead of absolute counts, placing its cross-sectional indices across different times on different scales. Thus, merely pooling cross-sectional data does not create desirable longitudinal data. We develop a method for rescaling Google Trends indices to build longitudinal data at the United States media market level. We illustrate this method with applications to the issues of employment and the coronavirus.

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# Introduction

Google search data have become a popular source for measuring public attention to political issues. Google searches reveal people’s strong interest in specific issues.<sup>1</sup> The traces people leave during internet searching are naturally occurring, not affected by researcher intervention. Additionally, while people are honest when searching for information on the internet, they could lie or misreport in surveys to give socially desirable answers (Stephens-Davidowitz 2017; Tourangeau, Groves and Redline 2010).

The massive volume of Google searches can be especially useful to measure issue attention at local levels, such as cities and media markets. Nationally representative “most important problem” (MIP) surveys, the conventional method for measuring issue attention, mostly lack proper sample sizes for local communities. This problem often leads researchers to make inferences about communities based on only a few people. By contrast, Google searches’ vast amounts of information allow researchers to investigate how issue attention depends on various local contexts.

Furthermore, instant access to Google searches permits tracking issue attention in real time. Capturing real-time trends is critical because issue attention tends to be dynamic and ephemeral (Dennison 2019; Jones 1994; Ripberger 2011). For example, the coronavirus pandemic continues to evolve and affects different regions across the United States differently. Moreover, public attention to the virus might subside rather quickly. Unfortunately, longitudinal panel surveys enabling local-level comparisons of dynamic issue attention are nonexistent to the best of our knowledge. Yet, longitudinal Google search data, if available, can provide flexible measures.<sup>2</sup>

Despite this potential benefit, little research has explored longitudinal Google search

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<sup>1</sup>We focus on Google, among other search engines. Google fields about 92 percent of the world’s online queries as of 2020 (<https://gs.statcounter.com/search-engine-market-share>).

<sup>2</sup>By longitudinal data, we mean repeated cross-sectional data. Google Trends provides Google search data across various regions. Longitudinal Google Trends means repeated cross-regional data of Google searches.

data. Although Mellon (2014) and Ripberger (2011) study time-varying Google Trends, they focus on national-level time-series data. The lack of research utilizing longitudinal Google searches is primarily due to the lack of longitudinal data per se. One of the major obstacles to generating longitudinal Google Trends is that Google Trends provides normalized indices from zero to 100, instead of absolute counts. While this normalization scheme allows for comparing relative search interest across geographic regions for the time selected, pooling normalized cross-sectional indices across different times fails to produce desirable longitudinal data.

To resolve this problem, we develop a novel method for rescaling Google search indices and provide guidance on constructing longitudinal Google Trends. It is imperative to create longitudinal Google Trends although the feasibility of the longitudinal data as a measure of time-varying local issue attention should be tested in future research. Indeed, testing for the feasibility is impossible unless the longitudinal data exist.

In the following section, we discuss the importance of measuring local-level dynamic issue attention. Then, we introduce the rescaling method with illustrative examples of employment and the coronavirus. Finally, we conclude with some caveats.

## Measuring Local Public Attention

We focus on longitudinal Google Trends at the media-market level in the U.S.<sup>3</sup> Google Trends provides numerous countries' subregion data, including U.S. state searches. However, data on the 210 U.S. media markets, or Designated Market Areas (DMAs), are the only metro-level data accessible by Google Trends. Although city-level searches are also available, Google Trends does not cover all cities in any single country. Thus, currently, the U.S. DMA data permit exhaustive comparisons of Google searches at the lowest subnational level.

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<sup>3</sup>A media market is a geographic area where people receive the same television station offerings. We found that Google Trends media market data corresponded to Designated Market Areas as defined by Nielsen: <https://www.nielsen.com/us/en/intl-campaigns/dma-maps/>.

Local-level comparisons are important in the study of political attitudes towards public issues. How people perceive public issues may vary by the extent to which people acquire information from their local experiences. Previous research suggests local contexts matter for people’s perceptions of the national economy (Ansolabehere, Meredith and Snowberg 2014; Reeves and Gimpel 2012) and racial groups (Wong 2007). Cramer (2016) argues that local communities function as a lens through which people interpret politics.

Scholars have also examined the role of local media in influencing political attitudes and behavior. Gilliam and Iyengar (2000) show that the racial element of the crime script in local television news increases support for punitive approaches to crime and heightens negative attitudes about African-Americans among white viewers. Filla and Johnson (2010) and Althaus and Trautman (2008) suggest that people’s exposure to local news affects voter turnout. Additionally, Darr, Hitt and Dunaway (2018) argue that residents of communities where local newspapers close tend to be politically polarized as they rely more on national news or partisan heuristics.

Given that local communities and local media influence how people perceive and respond to public issues, DMAs are arguably better subnational indicators of political heterogeneity than states. States are vast spatial containers. Statewide conditions sometimes do not reflect the circumstances local communities experience. DMAs are smaller and reflect inter-state areas that receive the same local television and radio station offerings.

Therefore, measuring public attention to political issues at media markets helps future studies about what a local community is and how it engages with political information. The method we introduce below allows researchers to compare DMA-level time-varying issue attention. Despite our focus on DMAs, we also note that the method is applicable to U.S. state-level and cross-national Google Trends.

# Building Longitudinal Google Trends

It is straightforward to compile time-series data for a particular region or cross-sectional data for a specific period using normalized Google Trends indices. However, cross-sectional indices obtained in different time windows have different scales, and merely pooling them does not generate desirable longitudinal data. Our solution is to rescale cross-sectional indices across different times to convert them into a common scale.

We consider two different types of Google searches separately because they require different approaches. First, a single-search index for one search term. Second, a comparison-search index for comparing multiple search terms.

## *Longitudinal Single-Search Index*

To describe how to rescale Google single-search indices, we take an example from the issue of employment. Following Mellon (2014), suppose we use the search term “jobs” to measure weekly DMA-level prominence of employment issues. For simple discussion, we randomly selected 10 DMAs’ cross-sectional search results across 10 weeks as Table 1 displays. Each week’s search indices are placed on a normalized 0–100 scale.<sup>4</sup>

Google normalizes its search results following two steps. First, each DMA’s search interest for “jobs” is given as a percentage of the query’s search volumes out of the DMA’s all searches for the time selected. Thereafter, the jobs search-interest percentages for individual DMAs are scaled on a 0-100 range such that the highest percentage becomes 100.<sup>5</sup> In this way, users can compare relative interest in jobs among all DMAs. For instance, Rochester’s index 50 and Spokane’s index 60 in Week 9 indicate that Rochester’s relative interest in jobs is approximately 5/6 of Spokane’s.

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<sup>4</sup>We use the open-source library `Pytrends` to collect Google Trends data. Our Python code is available in the online appendix.

<sup>5</sup>For further details, refer to [https://support.google.com/trends/answer/4365533?hl=en&visit\\_id=637320875923427946-2062678754&rd=1](https://support.google.com/trends/answer/4365533?hl=en&visit_id=637320875923427946-2062678754&rd=1) and <https://medium.com/google-news-lab/what-is-google-trends-data-and-what-does-it-mean-b48f07342ee8>.

**Table 1:** Weekly Search Index for “jobs” for September 18 - November 26, 2016: 10 Designated Market Areas

| DMA            | Week |    |    |    |    |    |    |    |    |    |
|----------------|------|----|----|----|----|----|----|----|----|----|
|                | 1    | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 |
| Austin TX      | 38   | 55 | 55 | 55 | 42 | 52 | 50 | 46 | 55 | 19 |
| Baltimore MD   | 43   | 66 | 62 | 62 | 47 | 66 | 65 | 56 | 67 | 23 |
| Baton Rouge LA | 39   | 55 | 59 | 66 | 40 | 65 | 51 | 54 | 64 | 22 |
| Honolulu HI    | 38   | 57 | 55 | 57 | 38 | 58 | 54 | 51 | 57 | 19 |
| Lexington KY   | 44   | 60 | 61 | 62 | 44 | 72 | 71 | 53 | 67 | 21 |
| Rochester NY   | 33   | 49 | 44 | 48 | 30 | 46 | 44 | 44 | 50 | 17 |
| Spokane WA     | 40   | 50 | 49 | 50 | 39 | 56 | 57 | 51 | 60 | 19 |
| Syracuse NY    | 32   | 49 | 50 | 53 | 34 | 49 | 47 | 49 | 49 | 18 |
| Toledo OH      | 37   | 54 | 57 | 55 | 40 | 56 | 47 | 55 | 64 | 19 |
| Wilmington NC  | 37   | 67 | 51 | 57 | 46 | 62 | 48 | 51 | 63 | 24 |

[Notes: Week 1 refers to September 18 - 24, Week 2 means September 25 - October 1, and so forth.]

Such inter-regional comparisons in the same week are possible. However, comparing normalized indices over time makes no sense. For example, Austin’s search indices 38 and 55 for the first and second weeks are proportional to the highest percentage for each of the two weeks, respectively. It is uncertain which index, 38 or 55, corresponds to higher search interest. Consequently, simply combining the 10 columns in Table 1 does not create longitudinal data. Before combining them, we must convert the cross-sectional indices across different weeks to the same scale.

We present a three-step guideline with an example of the weekly jobs indices between December 31, 2006, and December 31, 2016. The first step is to select a reference that supplies a common scale. Time-series search data for each DMA are accessible by Google Trends, and they are on the same scale across different times. We use the time-series data for Honolulu, Hawaii, as our reference without loss of generality.<sup>6</sup>

Second, we may need to divide the reference time-series into subset series and concatenate them after rescaling, depending on the time-series length. We call this the divide-and-concatenate process. For instance, our example covers 522 weeks. This period is long enough

<sup>6</sup>We recommend researchers select a time-series that does not have a value of zero throughout the whole period. We discuss why we recommend that in Footnote 8.

**Table 2:** Concatenating Reference Time-Series: Honolulu “jobs” Search

| Search Window<br>(Weekly) |         | Before<br>Rescaling | After<br>Rescaling |
|---------------------------|---------|---------------------|--------------------|
|                           | ⋮       | ⋮                   | ⋮                  |
| Window 1                  | 2/12/12 | 34                  | 97.14286           |
|                           | 2/19/12 | 35                  | 100                |
|                           | 2/26/12 | 35                  | 100                |
| Window 2                  | 2/26/12 | 79                  | 100                |
|                           | 3/4/12  | 80                  | 101.2658           |
|                           | 3/11/12 | 74                  | 93.67089           |
|                           | ⋮       | ⋮                   | ⋮                  |

to require the divide-and-concatenate process because we found that Google Trends returned a monthly time-series, instead of a weekly series, for any period exceeding 269 weeks.<sup>7</sup> Hence, we split the entire period into two: December 31, 2006–February 26, 2012, and February 26, 2012–December 31, 2016. Then, neither of the two periods exceeds 269 weeks. Contingent upon the reference time-series length, researchers may need to decompose it into more than two periods or may not need to divide it at all.

When splitting the reference time-series, it is crucial to have the preceding time window’s end date identical to the following window’s start date to use the date as a node connecting the two windows. Since each window produces 0-100 normalized counts, the node belonging to both windows should be used to transform normalized counts to the same scale. Our example’s node is 2/26/2012 as Table 2 shows. We begin by converting the node’s value into 100 in both windows to obtain the scaling ratios:  $100/35=2.857143$  and  $100/79=1.265823$ .<sup>8</sup> Then, we multiply all the first-window values by 2.857143 and all the second-window values by 1.265823.

Once the rescaled time-series is ready, as shown in the rightmost column of Table 2, the

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<sup>7</sup>When Google Trends returns a time-series with more than 269 data points, Google appears to change its time structure to limit the number of data points. For example, when Google Trends is asked to return a time-series for 269 days, it gives daily data. If the period becomes 270 days, it gives weekly data. Similarly, when the period spans 270 weeks, it returns monthly data instead of weekly data.

<sup>8</sup>If the node has a value of zero, the scaling ratio is not computable. One solution is to find the first nonzero from the following weeks and make the second time window start from there. Another solution is to select a different reference DMA that does not have a value of zero.

third step uses the rescaled reference time-series to rescale all the cross-sectional indices. For example, consider the first week from Table 1. Baltimore has a value of 43. Honolulu’s index is 38. For the same week, the reference Honolulu time-series gives a value of 105.0632911. We begin by calculating the ratio between the Honolulu time-series and the Honolulu cross-sectional index. This ratio is computed as  $105.0632911/38 = 2.764823$ . Then, we multiply all the cross-sectional indices in the corresponding week by this ratio. Accordingly, Honolulu’s index becomes 105.0632911, and Baltimore’s index turns into  $43 \times 2.764823 = 118.8874$ . For the second week from Table 1, the scaling ratio is  $89.87341772/57 = 1.576727$ , where 89.87341772 is from the reference Honolulu time-series. Subsequently, Honolulu’s cross-sectional index is adjusted from 57 to 89.87341772. Baltimore’s index is rescaled to  $66 \times 1.576727 = 104.064$ . In this way, we convert all the cross-sectional indices into the same scale to make them comparable with one another.

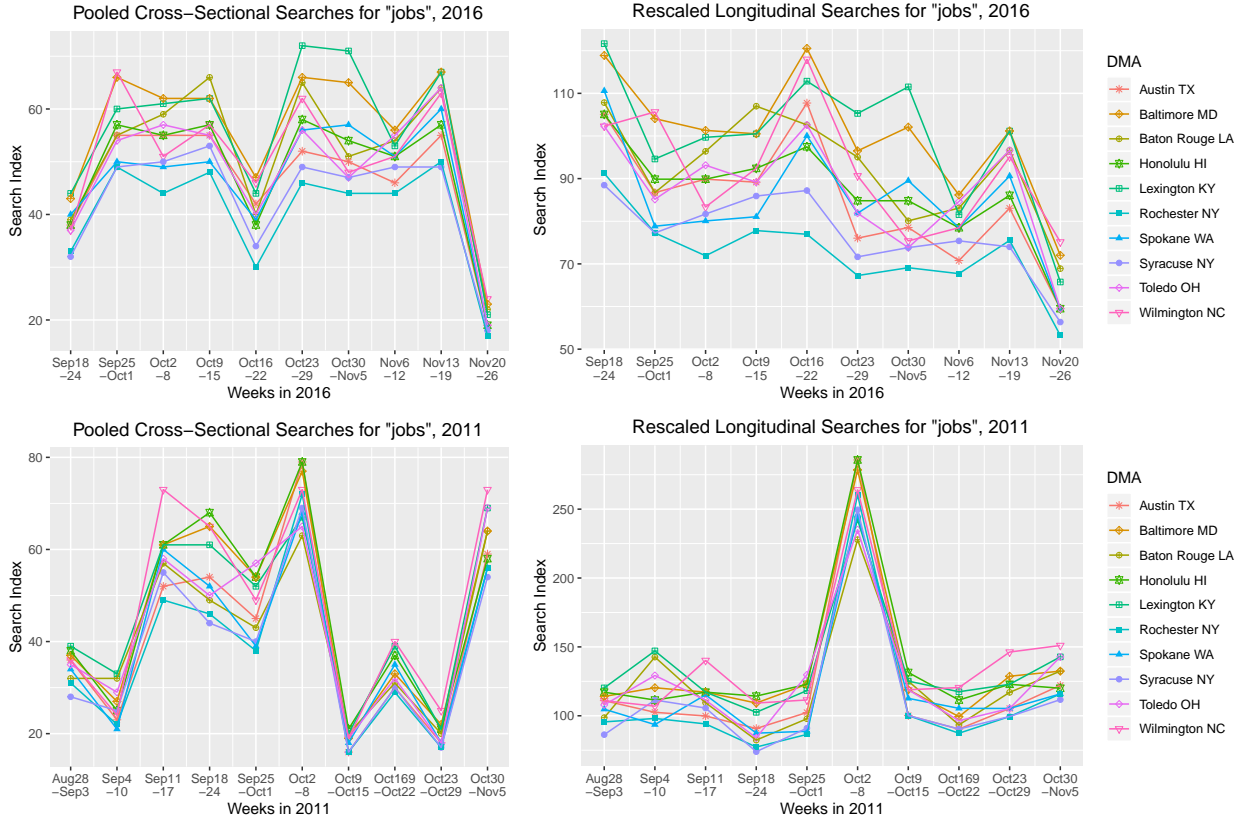
Following the three-step guideline, we built longitudinal jobs search indices for the 210 DMAs across the 522 weeks. For simple discussion, the upper panel in Figure 1 corresponds to the 10 DMAs and 10 weeks in Table 1. The lower panel shows another subset for the 10 weeks from 2011. For each panel, the right plot presents rescaled longitudinal searches whereas the left plot presents pooled cross-sectional searches readily accessible by Google Trends.

We discuss two important implications by comparing the pooled cross-sectional data and the longitudinal data. First, the longitudinal data track the actual trend over time that the pooled cross-sectional data fail to capture. For instance, according to the upper-panel left graph, the first week’s search indices are lower than the second week’s indices. However, the longitudinal data demonstrate that the first week has a higher search interest overall. This pattern reveals the true trend because our rescaling scheme interweaves the time-series information with the cross-sectional data.

Similarly, the lower panel’s longitudinal indices accurately track the sudden rise and fall in the week of October 2, 2011. This dramatic surge seems due to the death of Apple co-



**Figure 1:** Comparing Pooled Cross-Sectional Google Searches and Longitudinal Google Searches for “jobs”: Examples for 10 DMAs and 10 Weeks from 2016 and 2011



founder Steve Jobs on October 5. In contrast, the pooled cross-sectional data fail to identify the real trend before and after the week. When using search indices as a measure of issue attention, it is critical to check their content validity. For example, as a measure of the prominence of employment issues, the job search index must not be confounded by searches for “Steve Jobs” (Mellon 2014). In this regard, tracking accurate trends can help researchers detect the presence of confounders.

Second, longitudinal data mitigate the problem that the least populated DMAs’ search indices misinform the relative search interest. For example, Glendive, Montana’s cross-sectional job search index is 100 in 240 weeks of the 522 weeks in our analysis. Several other DMAs, including Alpena, Michigan, and Zanesville, Ohio, have similar patterns. These results come from Google’s use of the search-interest ratio in calculating normalized indices. This ratio is the query’s search volume divided by the total number of searches on all topics

for the selected region and time. Those least populated DMAs have relatively small amounts of total searches, giving a small value for the search-interest ratio's denominator. Thus, their search-interest ratio easily surpasses larger DMAs' when a certain issue becomes just slightly salient. Specifically, consider the deep valleys in the lower-left plot in Figure 1. In the weeks of October 9 and 23 in 2011, Glendive's search-interest rate is far higher than all other DMAs' rates and forces the other DMAs' indices to be less than 30. In the week of October 30, the 10 DMAs' indices rebound as no extremely high search-interest rate appears. These bumpy ups and downs misrepresenting the true trend do not occur in the longitudinal data because our rescaling scheme's time-series component takes into account all weeks' search indices.

### ***Longitudinal Comparison-Search Index***

We now turn to a comparison-search index. Google Trends allows users to compare up to five distinct search terms simultaneously. As an illustrative example, we use daily searches for the Centers for Disease Control and Prevention (CDC), CNN, and Fox News over the period between February 1 - May 9, 2020. We use the search terms "cdc," "cnn," and "fox news." Our preliminary analysis discusses whether people seek different information sources as their attention to the coronavirus evolves.

A comparison-search index is given by a ratio of each query's searches to all queries' total searches. For example, Philadelphia's comparison-search indices for CDC, CNN, and Fox News for February 1 are 7, 48, and 45. These numbers indicate that the search volume for CDC is approximately  $7/48$  and  $7/45$  of those for CNN and Fox News, respectively. Those numbers are on the same scale. However, different days have different scales, depending on each day's total searches for all queries. The three-step guidance below describes how to rescale comparison-search indices across times.

First, select a reference time-series. It is essential to choose a time-series from the search for a single query, not from the comparison search. Each day's comparison-search indices

for CDC, CNN, and Fox News are proportional to one another. Therefore, if we know a single query’s time-series for the whole period, whether CDC, CNN, or Fox News, we can rescale the three queries’ searches.<sup>9</sup> We use the CNN time-series for Atlanta because it does not have a value of zero over the entire period. The second step performs the divide-and-concatenate process if necessary. Our example covering less than 269 days does not require this process.<sup>10</sup> Finally, compute scaling ratios based on the reference time-series to rescale all the cross-sectional indices.

Figure 2 shows five examples of the rescaled longitudinal comparison-search indices for CDC, CNN, and Fox News. From the five examples and many other DMAs, we find that the search for CDC (red) relative to CNN (green) and Fox News (blue) starts increasing around February 24 when Italy reported a surge in their coronavirus cases. The CDC index hits its peak in mid-March and then gradually subsides. This pattern is similar to the overall longitudinal trend for the “coronavirus” search.<sup>11</sup> Thus, we deem that the comparison-search indices for CDC are a proxy for public attention to the pandemic.

We notice a nuanced information-seeking pattern that would not be identified without the longitudinal data. When public attention to the coronavirus was relatively low until February 23, the search volumes for Fox News were higher than or similar to those for CNN in the five DMAs. After that time, people’s concern appears to push up the search for CNN more than Fox News as their attention to the virus outbreak increases. One hypothetical explanation is that people tend to seek out politically less biased information when searching for updates on the public health crisis, in that Fox News has been alleged of having Republican Party bias.<sup>12</sup> This analysis is more or less anecdotal though we found

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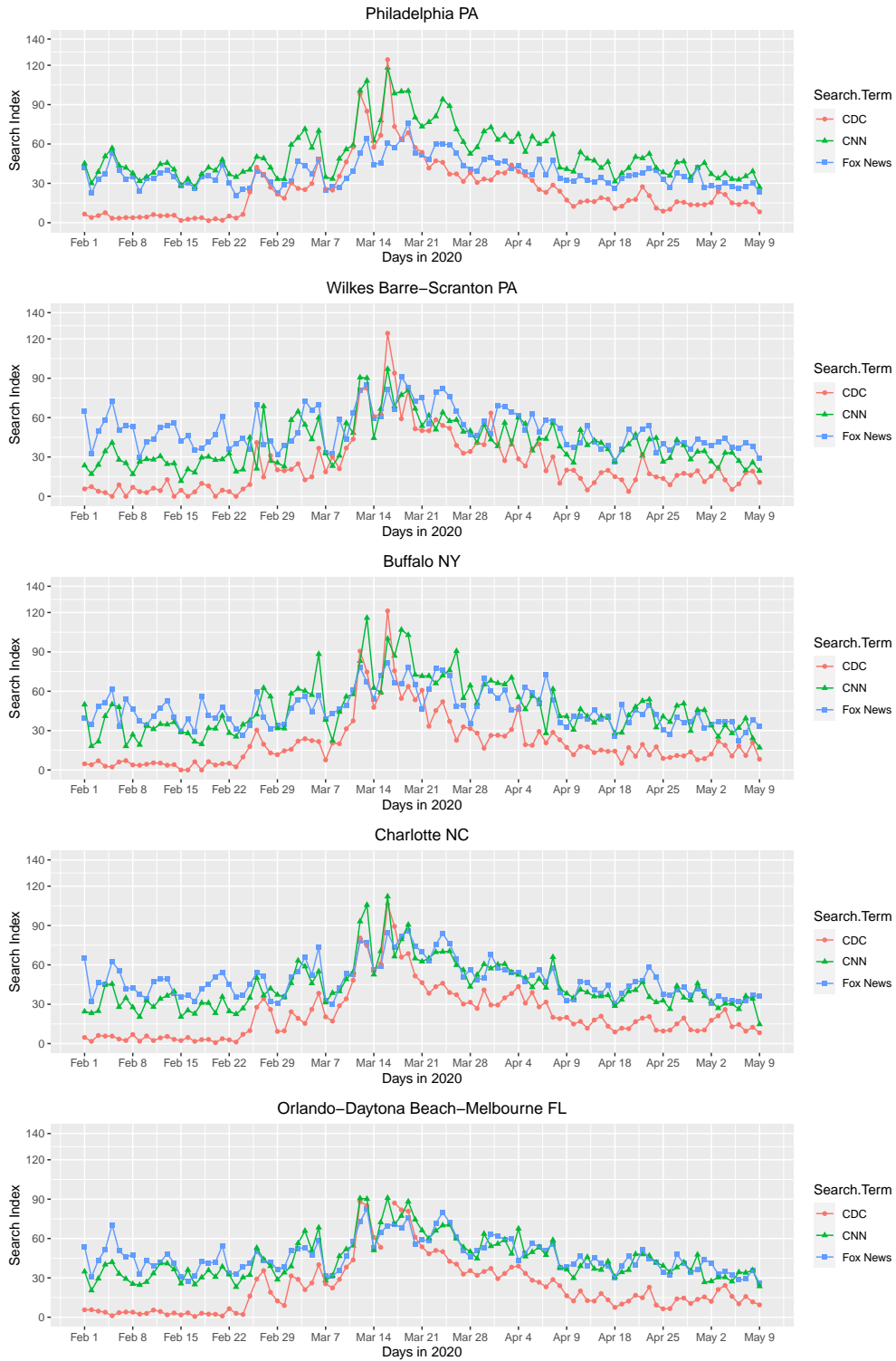
<sup>9</sup>In theory, the individual CDC, CNN, and Fox News time-series must produce the same rescaled data. In practice, however, differences could exist because of rounding errors.

<sup>10</sup>Refer to Footnote 7.

<sup>11</sup>See the online appendix.

<sup>12</sup>Consistent with this explanation, monthly U.S. traffic data show that people’s visit to partisan websites was stagnant or falling between February and March. Fox News saw only modestly increasing traffic, compared to other large outlets’ big jumps. Retrieved from <https://www.nytimes.com/interactive/2020/04/07/technology/coronavirus-internet-use.html>.

**Figure 2:** Longitudinal Comparison-Searches for CDC, CNN, and Fox News in the COVID-19 Pandemic: Examples from Five DMAs



similar patterns from multiple other DMAs, where the search for Fox News was higher than CNN before the virus outbreak. Future research should conduct statistical analyses to delve into further the pattern described here, while the present study focuses on illustrating the potential application of longitudinal Google Trends.

Additionally, we explore one aspect of the fault line between the rural and urban regions. According to Figure 2, the residents of the rural rust-belt Wilkes Barre-Scranton media market in Pennsylvania tend to search for Fox News more than CNN. In contrast, the residents of the Philadelphia DMA, about 120 miles away from Wilkes Barre-Scranton, tend to search for CNN more than Fox News. This rural-urban gap characterized by the different preferred news channels echoes previous research referring to America’s rural-urban political divide as the main dimension of political conflict (Cramer 2016; Rodden 2019). The gap is also in line with the 2016 presidential election results. Trump performed well in Wilkes Barre-Scranton, receiving 69.7% of the votes in the Lycoming county and 69.4% in the Schuylkill county. By contrast, his vote share was 15.3% in the Philadelphia county within the Philadelphia DMA.<sup>13</sup> This example shows an avenue for the potential use of longitudinal Google Trends in measuring local-level political heterogeneity.

## Conclusion

In this article, we develop a new method for constructing DMA-level longitudinal Google Trends. We also discuss several avenues for the application of the longitudinal data. Measuring time-varying local-level issue attention can open the door to new research questions.

We conclude with some caveats. First, Google Trends returns only integers without clarifying how it rounds decimals. Consequently, a value of zero for the search index might range from zero to values like 0.49, which could cause an error when rescaling normalized indices. Such an error may be large or small, depending on search terms and the type of

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<sup>13</sup>The vote shares are retrieved from the New York Times website: <https://www.nytimes.com/elections/2016/results/president>.

analysis. We recommend researchers beware of this potential problem and analyze their data with caution.

Second, DMA-level Google searches lack enough data for those topics not widely recognized among the public. For example, national-level Google Trends shows that the American public's interest in Universal Basic Income increased during the coronavirus outbreak. Yet, DMA-level Google Trends omits many regions that do not generate sufficient searches.

With these caveats in mind, we hope that the guidance we provide helps researchers construct and analyze longitudinal Google Trends. We also hope that the present study promotes further discussions about the feasibility of internet search data as a measure of dynamic issue attention.

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